



About Us:

Here at Alexander Aberdeen, Inc., our field of expertise is executing customer acquisition campaigns for Fortune 100 and 500 companies in the telecom, business supply, and solar energy industries. Alexander Aberdeen, Inc. provides the human interaction that our clients so desperately need. We're currently expanding in 5 new markets locally, nationally, and internationally.

The Role:

We have internship opportunities for our Entry-Level Account Manager position. You would be working on our marketing & sales campaigns, handling face to face new customer acquisition, brand awareness, product marketing, and pop-up events. Ultimately though, we are looking to transition that position into a management role where you would just be strictly training, managing, and leading a group of our employees. Our company does offer full training for this position upon employment.

Entry-Level Account Managers will work in the following areas:

- Sales and Marketing
- Public Speaking and Presentations
- Recruiting and Hiring
- Campaign and Retention Management
- Teaching and Development of Teammates

Daily Duties Include:

- Participating in daily workshops and meetings
- Acquire new accounts for Fortune 500 clients with face-to-face presentations
- Follow up with existing accounts to maintain client-customer satisfaction
- Strategize and implement marketing and sales techniques
- One-on-one coaching and mentorship

Successful candidates have the following characteristics:

- Excellent Interpersonal Skills
- Huge Drive, Ambition, and Motivation for Success
- Outstanding Work Ethic
- Character, Integrity, and Professionalism
- Team Player
- Fun Personality!

This is an internship opportunity with potential to transition into full-time employment. To apply, please send resumes to **hr@alexanderaberdeen.com**